

The Health & Wellness market was valued at £23bn in the UK in 2020¹

This was an increase from €20.5bn in 2015.

In 2020, the total spending on healthcare, wellness and fitness reached £209bn²

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Understanding Pure Medical in 5 Questions



What Problem Are We Solving?

Thirty one million adults in the UK live with chronic pain¹. Patients have awakened to the vulnerability of disruption and expect convenient, efficient, and intuitive wellness experiences.

Pure Medical will be the UK's market leader in **Proactive Wellness Services** (PWS) – one of the fastest-growing segments of healthcare.

Our services address Chronic Pain, Injury Recovery, Athletic Performance, Enhanced Immunity and Healthspan Longevity.

2 How Do We Do It? We are relentless in our search for healthcare innovation and alternatives that facilitate patient wellbeing without negatively affecting our planet and with the certainty that we are generating a positive economic, social and environmental impact. We are taking actionable steps to deliver next-generation patient experiences and outcomes, venturing outside of the conventional healthcare industry and utilising the latest technology to gain valuable insights and ideas to improve our patient's journey.

What Have We Accomplished?

Pure Medical recently secured an LOI for a Patient Clinical Pathway Contract with Milton Keynes NHS trust, to supply our innovative treatments & therapies to NHS patients which will commence in July 2022, encompassing a population catchment of 6.1 million public sector patients. Ongoing negotiations are continuing with neighbouring NHS trusts. In total there are 223 NHS trusts across the UK.

Private sector patients are able to access Pure Medical's Proactive Wellness Services on a Fee for Service basis (FFS) on a direct or indirect basis.

How Do We Monetize It?

Through providing Proactive Wellness Services to public sector and private patients.

Compelling financial model with 60%+ margins in clinical services².

How Will We Grow?

Expanding our existing service with our current customers into their wider operations and converting more of them to PWS (currently less than 1% penetration).

Replicating existing model to new customers with the same needs in current markets & selective acquisitions.

Notes:

What Problem Are We Solving?



Healthcare uniquely tailored to **you**

Pure Medical is Positioned to Unify and Empower the Two Critical Trends in Healthcare



The global wellness industry was valued at more than \$4 trillion in 2018¹

Proactive Wellness

- Shift the emphasis from reactive to proactive
- Enhancing one's personal wellbeing
- ✓ Preventive and personalised healthcare
- Not traditionally scalable
- Challange addressing many diseases & disorders



Fee For Services

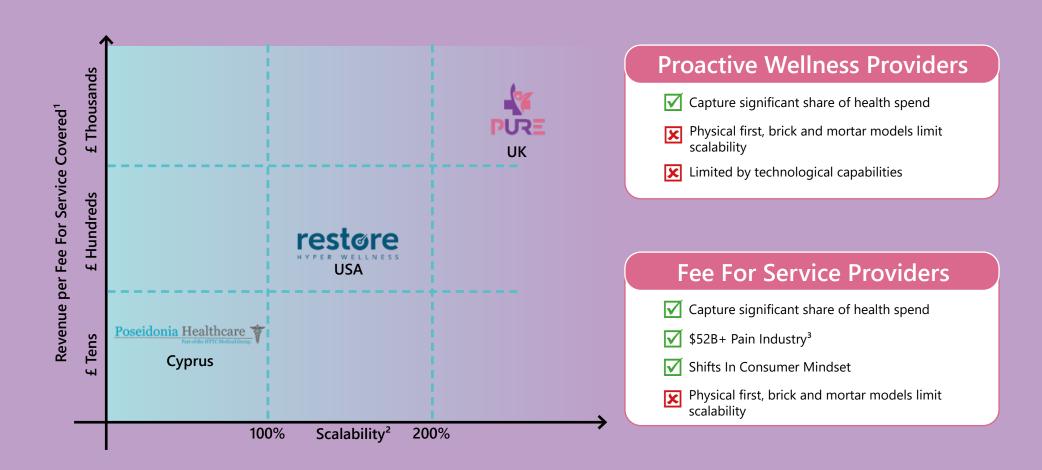
- Leverages technology-driven treatment efficiencies
- Aligns system around proactive care
- ✓ Scaled to address holistic care
- Not traditionally scalable
- Challange addressing many patient types

Pure Medical is
Scalable,
Proactive Wellness-First,
Fee For Service

Creating an Alternative Using Scalable Wellness-First Care

Pure Medical will Create the First Proactive Wellness Facility in the UK.





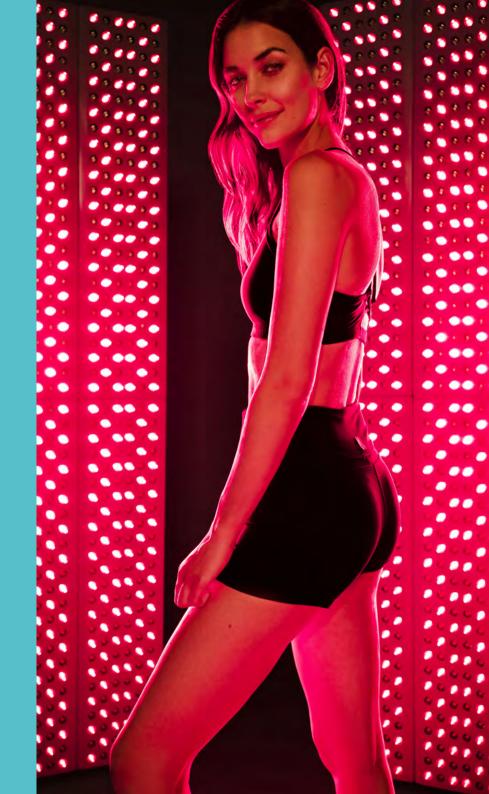
Notes: Axes are not to scale and based on management estimates

¹⁾ Based on projected primary revenue contribution. Sourced from public filings unless otherwise stated. Restore and HTTC Healthcare reflect FY20 revenue divided by the average of the service covered. Pure Medical reflects estimated revenue per service based on forthcoming NHS FFS contracts.

²⁾ Scalability defined as 2020A-2022E Revenue CAGR plus 2022E Gross margin. 2022E peer data sourced from Factset and CapIQ consensus estimates as of November 1, 2021. Pure Medical financials based on management estimates

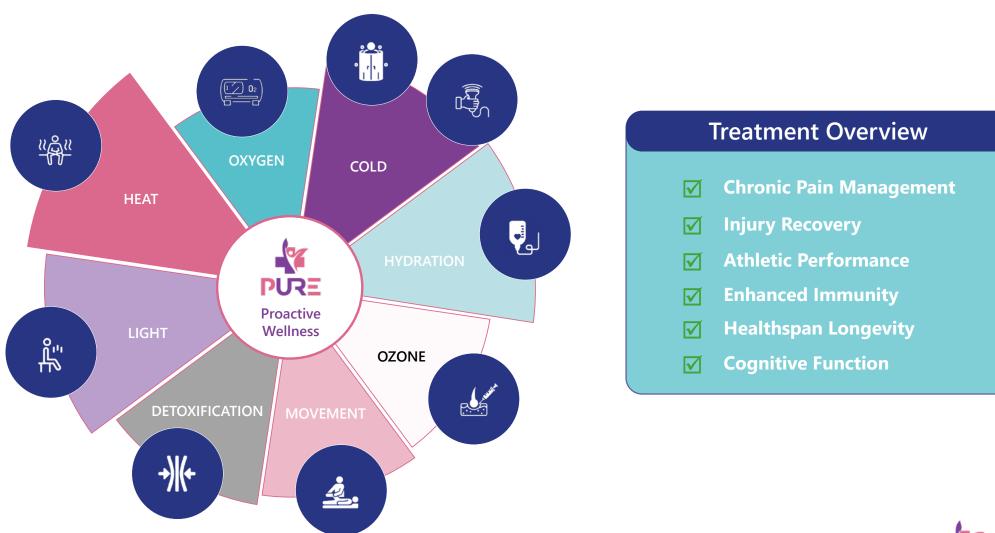
³⁾ BCC Research The global market for pain management will grow from \$36.1 billion in 2017 to \$52.0 billion by 2022.

How Do We Do It?



The Building Blocks of Proactive Wellness

Pure Medical Offer a Broad Spectrum of Science-backed Innovative Treatments







Hyperbaric Oxygen Therapy (HBOT)

HBOT involves breathing 100% pure oxygen whilst sitting in a specialist chamber. The air in the chamber is pressurized above atmospheric levels, which increases oxygen levels in the body 10-15 times higher than normal.

The brain is the command center of your body and it craves oxygen. While it makes up only 2% of the body's mass, the brain uses over 20% of the oxygen we breathe in.

Pure Medical's HBOT protocols are unique in that firstly we increase oxygen levels you breathe through a mask in the HBOT chamber. As you breathe in, your bloodstream sends oxygen to tissue in your body that has been oxygen-deprived. Oxygen-saturated blood can bypass blood vessels that have become clogged or narrowed with age. This gives the brain the energy required to begin the healing process.

Secondly, we fluctuate the level of oxygen you breathe during the treatment. This variation in oxygen supply triggers your body's own regenerative mechanisms.

HBOT encourages the formation of new collagen (connective tissue) and new skin cells. It does this by generating new blood vessel formation. It also stimulates cells to produce certain substances, like vascular endothelial growth factors. These attract and stimulate endothelial cells which are necessary for healing.

OVER 150 CONDITIONS ARE TREATED WITH HBOT

Cryotherapy

Whole body cryotherapy (WBC) is the therapeutic application of extremely cold dry air of between -110°C and -185°C.

Cooling the entire body's skin surface triggers defence reflexes and a reaction that includes increased blood circulation and immune and central nervous system stimulation.

Cold receptors on the skin stimulate the sympathetic nervous system, causing severe vasoconstriction (narrowing of blood vessels) followed by rapid vasodilation (widening of blood vessels). To protect essential organs and preserve core temperature, flow of blood to the skin's surface and extremities is redirected. When the body is exposed to extreme cold, it triggers a series of powerful adaptive (survival) mechanisms involving the body's most important systems.

Cryotherapy can help the body's natural ability to remove toxins by boosting blood circulation and guaranteeing appropriate supply of oxygen and nutrients to body tissues.

Cryotherapy is also a treatment for some cancers. It can target small areas of abnormal cells in your body and destroy them. This is usually a minimally invasive procedure that doesn't require surgery.

OVER 50 CONDITIONS ARE TREATED WITH CRYOTHERAPY





Infrared Sauna Therapy

An infrared sauna is a type of sauna that uses light to create heat to warm the body. When you sit in a traditional sauna, you are in a hot room with temperatures ranging from 80°C to 105°C. Some people have trouble breathing in this highly hot environment.

Saunas with far infrared technology work by heating the body directly rather than the air within the chamber. Only around 20% of the heat in our Infrared Sauna is used to heat the air, while the remaining 80% is used to heat your body directly this results in a deeper tissue penetration.

Sweat glands are activated by infrared rays that reach our body. They're one of the body's few ways of eliminating toxins, and as the skin is the largest organ in the body, it is particularly effective mode of removal. 70% of our body is made up of water molecules, they begin to vibrate when infrared rays are delivered to them. The ion bonds are reduced by the vibration, and the water molecules eventually break down, releasing encapsulated gases and other toxic materials.

The shortest wavelength, near-infrared, is absorbed just below the skin's surface, causing a sweat that promotes healing and revitalisation.

Mid-infrared is a longer wavelength that penetrates deeper into the body's soft tissues, this increases circulation, releasing oxygen to reach injured areas.

The longest wavelength, far infrared, penetrates fat cells, inducing vasodilation, in which fat cells vibrate to remove toxins, resulting in the highest levels of detoxification and stimulating your metabolism to aid in weight loss.

OVER 30 CONDITIONS TREATED WITH INFRARED SAUNA

Red Light Therapy

Red light therapy (RLT) is a wellness therapeutic technique that uses red low-level wavelengths of light to treat skin issues, such as wrinkles, scars, and persistent wounds, among other conditions.

In the early 1990s, RLT was used by scientists to help grow plants in space. The scientists found that the intense light from red light-emitting diodes (LEDs) helped promote growth and photosynthesis of plant cells.

Red light was then studied for its potential application in medicine, more specifically to find out if RLT could increase energy inside human cells.

Researchers proved that RLT is an effective way to treat muscle atrophy, slow wound healing, and bone density issues caused by weightlessness during space travel.

Red light therapy is used treat more serious conditions, like psoriasis, slow-healing wounds, and even the side effects of chemotherapy.

RLT works by producing a biochemical effect in cells that strengthens the mitochondria. The mitochondria are the powerhouse of the cell, it's where the cell's energy is created. The energy-carrying molecule found in the cells of all living things is called ATP (adenosine triphosphate).

By increasing the function of the mitochondria using RLT, a cell can make more ATP. With more energy, cells can function more efficiently, rejuvenate themselves, and repair damage.

OVER 100 CONDITIONS ARE TREATED WITH RED LIGHT THERAPY





Compression Therapy

Compression therapy also known as lymphatic drainage, is a procedure that is said to help with lymphatic drainage, thereby potentially slimming the look of the arms and legs (because they carry less fluid), easing aches and pains, and detoxifying the body.

Compression therapy improves performance, reduces soreness and muscle fatigue after exercise, and reduces the risk of blood clots.

It can enhance the quality of life for persons suffering from a variety of ailments. It's frequently prescribed by doctors to keep venous insufficiency from worsening.

Blood travels from your heart to the rest of your body through your arteries. Blood flows back to the heart through your veins, and valves in the veins prevent blood from going backward.

Venous insufficiency occurs when your veins have problems returning blood from your extremities to your heart. Blood does not flow back to the heart adequately in this disease, causing blood to pool in the veins of your legs.

Compression Therapy uses controlled pressure to increase blood flow in your legs and improve blood flow to the heart. At the same time, it supports your veins and decreases swelling.

OVER 30 CONDITIONS TREATED WITH COMPRESSION THERAPY

Physio+

Physio+ will be made up of a variety of instructors from a variety of backgrounds, from strength and conditioning coaches, personal trainers, athletic trainers, aspiring occupational and physical therapists, and yoga instructors.

They will educating customers so they can make informed decisions, and create an environment where people can improve and restore their body. While we have a number of cutting-edge services that will attract customers, it is our people who drive business and keep them coming back.

At Physio+, we'll do more than just assist with stretching. We assist customers in better understanding their bodies, allowing them to disconnect from their hectic days and quiet their minds. We recognise that stretching has a significant psychological component. This relates to Physio+ concept of creating an environment where individuals feel renewed.

Pure Medicals Physio Plus therapy can be life-changing. Our skilled therapist can get you back on track with your daily activities after surgery, an injury, accident, or illness.

That's because our specialist team diagnose and treat conditions that affect any part of your musculoskeletal system.

Our therapists will work to integrate all bodily systems, especially neurological, cardiovascular and musculoskeletal system treating your injury or condition appropriately.

OVER 40 CONDITIONS ARE TREATED WITH PHYSIO+ THERAPY





Intravenous Ozone Therapy

IV ozone therapy refers to the process of administering ozone gas into the bloodstream to stimulate the immune system and help treat a disease or wound. As opposed to the two molecules of Oxygen we breathe (O2), Ozone is a clear gas made up of three molecules of medical grade Oxygen (O3).

Pure Medical will be one of only a handful of clinics offering medical Intravenous Ozone Therapy (also known as Major Autohemotherapy) in the UK.

Several Intravenous Ozone Therapy clinical trials are in progress for conditions from heart disease to arthritis.

According to a 2018 research study, Intravenous ozone therapy may aid with knee osteoarthritis by enhancing range of motion and slowing the progression of the disease.

According to the study, those with rheumatoid arthritis or back pain caused by herniated discs may benefit from blood ozone therapy.

The most important nutrient that we use in our bodies is oxygen. The benefits of oxygen aren't just about how much we can take in; they're also about how that oxygen is used. As we get older, our ability to use oxygen efficiently decreases both locally and systemically, resulting in diminished cellular performance throughout the body. Furthermore, when we don't get enough oxygen, our bodies produce too many free radicals, which causes degenerative diseases and premature ageing.

OVER 30 CONDITIONS TREATED WITH INTRAVENOUS THERAPY

Intravenous Drip Therapy

As part of the proactive wellness experience, we want to hydrate and educate. An estimated 75% of the population are in a state of chronic dehydration¹.

Many people drink far less water than their body needs, preferring fizzy drinks and other beverages which can actually contribute to dehydration.

Proper hydration is essential for digestion, detoxification of the liver and kidneys, and waste removal. Without it, people face medical complications such as fatigue, headaches, joint pain, ulcers, weight gain, high blood pressure, and kidney issues.

We also offer a comprehensive micronutrient test, that gives us insight into what your body is deficient in. After we gather the test results, our medical team formulates custom drips based upon your deficiencies, leading to a healthier you.

When you become dehydrated you lose fluids from your body. These fluids contain water and dissolved salts, called electrolytes. To treat mild cases of dehydration, we would encourage you to drink water and fluids that contain electrolytes, such as sports drinks or over-the-counter rehydration solutions. To treat moderate to severe cases of dehydration, oral rehydration may not be enough. Your doctor or emergency medical staff may recommend IV rehydration.

IV INFUSIONS MIXED WITH ESSENTIAL FLUIDS, ELECTROLYTES, VITAMINS & ANTIOXIDANTS





Cryolipolysis Therapy

Cryolipolysis Therapy is a non-invasive slimming, cellulite reduction, and toning technology that cools the skin just enough to eliminate fat cells while also enhancing skin quality. There is no suction and no surgery. It works by widening blood arteries and improving blood flow. Collagen production is boosted, wrinkles and pores are reduced, and skin elasticity is improved as a result of the increased oxygen supply. A non-invasive, natural technique to appear younger and more radiant.

Cryolipolysis Therapy has many benefits over traditional liposuction. It's a nonsurgical cosmetic procedure, it's non-invasive, It requires no sedation and requires no recovery time. It's effective in reducing fat cells in a given treatment area by up to 20 to 25 percent¹.

Our doctor or specialist nurse uses localised cryotherapy equipment to chill certain regions of your body to freezing temperatures during the Cryolipolysis process. Fat cells in the area of your body being treated are frozen and destroyed throughout the treatment. These dead fat cells are normally broken down and drained out of your body through your liver after a few weeks of treatment.

Cold temperatures are used to penetrate deep into the skin and kill fat cells through the Apoptosis, a natural process of programmed cell death, which allows the body to balance old and new cells while removing any undesired cells. For example, the body will try to destroy any pre-cancerous cells through the process of Apoptosis. When fat cells are subjected to the Cryolipolysis process, they undergo apoptosis.

OVER 30 CONDITIONS ARE TREATED WITH CRYOLIPOLYSIS

Significant Market Opportunities



Pure Medical is targeting attractive market opportunities across a range of target indications

Target Area	UK Market Size	UK Market Opportunity
Anti Ageing	17 million people ¹	£24.37 bn ²
Sports Related Injuries	23 million people ³	£1.5 bn ⁴
Hypertension	14.4 million people ⁵	£2.1 bn ⁶
Arthritis	10 million people ⁷	£118.6 bn ⁸
Menopause	10 million people ⁹	£4.5 bn ¹⁰
Diabetic foot ulcers (DFU)	450 thousand ¹¹	£1.2 bn 12
Asthma	8 million people ¹³	£1.1 bn ¹⁴
Fibromyalgia	3.4 million people ¹⁵	£1 bn ¹⁶
Chronic Pain	31 million people ¹⁷	£10 bn ¹⁶

Pure Medical Blue Ocean Opportunity

No facility in the UK has the spectrum of treatment modalities of Pure Medical.

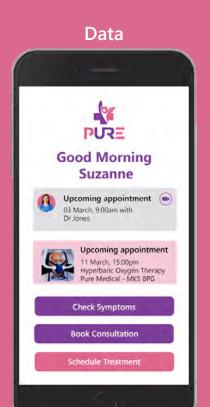


Pure Medical Digital Offering

We offer a broad spectrum of services



Digital Health Services



Digital Triage

Insight



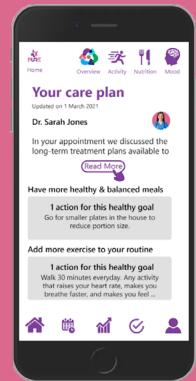
Healthcheck

Goals



Health Assessment

Plans



Digital Care Plans

Monitor



Care Monitor

Pure Medical Digital Offering

We offer a broad spectrum of services



Virtual Care

Virtual Consultations



Fee For Service

Secondary Care



Rehabilitation & Health Plan

Illustrative Market Milton Keynes

Lives Covered

Overview

Population of Milton Keynes in 2020 is 558,000¹, with in excess of 30 million people living within a two-hour drive. The complete healthcare solution through our Pure Medical Fee For Service we manage the totality of patients' healthcare.

Through our virtual care and digital health suite services, we provide:

Pure Medical's full suite of Al and monitoring products

Care navigation and non clinical support by live chat, phone or video

Virtual consultations with a clinical professional, for both urgent and chronic conditions

Notes: 1) Plumplot UK

Pure Medical Providing Proactive & Restorative Healthcare



Proactive

Insights and information about wellbeing

Health goals and actions helping achieve the goals

Health monitoring

Digital first patient interactions keep the patient healthy

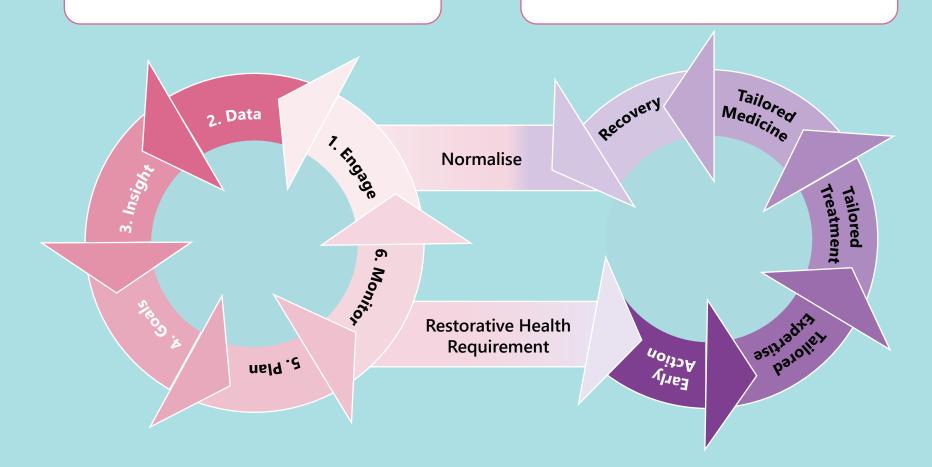
Restorative

Access to the clinician team

Tailored care, tailored medication, and tailored treatment as soon as needed

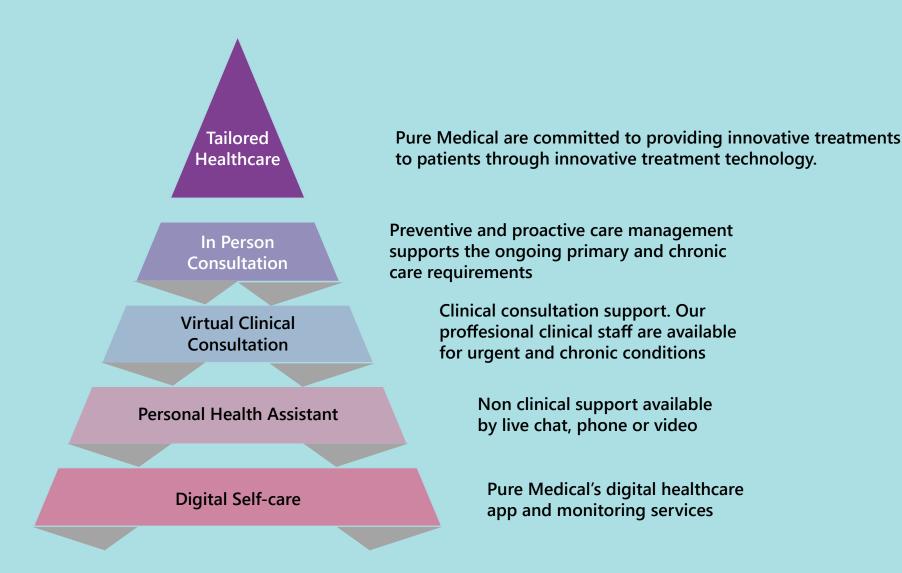
Clear Clinical Care plan for treatment and recovery

Health monitoring



Pure Medical Provides Every Patient with a Well-Structured "Care Pyramid", Aligning Resources with their Requirements





What Have We Accomplished?



Pure Medical Partnerships





Healthcare Providers

Our mobile app allows healthcare providers to serve their customers in a unique way and helps their workforce to deliver services more effectively. Patients can access digital services 24/7 and doctors can manage their time more efficiently, which leads to higher patient satisfaction and decreased doctor burnout.



National Health Systems

Our services helps improve national health outcomes and the cost of delivery for payers. We work with governments, health systems and philanthropic foundations to deliver both affordable and accessible preventative primary care to everyone.



Employers

We give businesses invaluable insights on the health of their team so they can make informed decisions when it comes to benefits planning and wellbeing strategies. We work with businesses of all sizes, across all industries, to keep their employees present, productive and engaged.



Pharmaceutical companies

We help pharmaceutical companies get closer to patients by using digital engagement and innovative treatment solutions to improve outcomes, making sure their patients have access to the very best treatment. We work with pharmaceutical partners across acute and chronic conditions to move "beyond medication".



Insurers

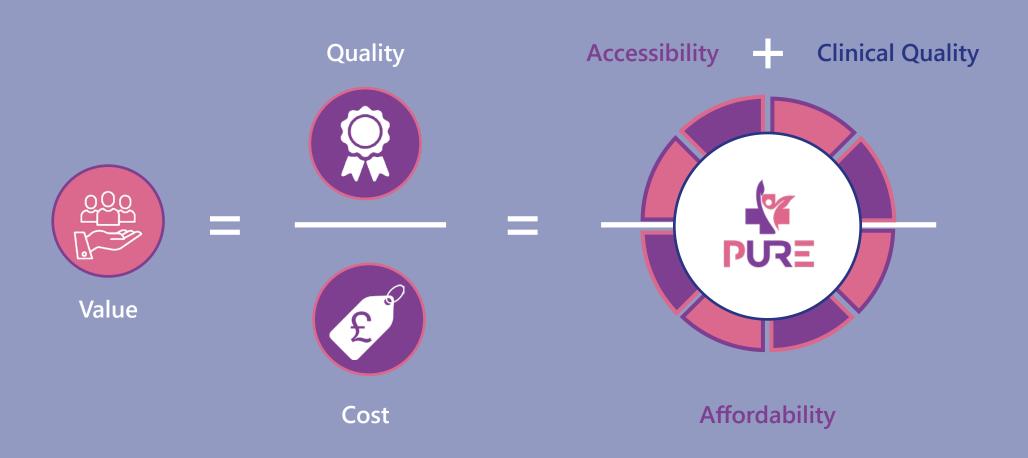
Our services add value to insurers - from attracting and engaging customers through to improving clinical pathways, lowering claims costs and capturing invaluable insights. We work across Private Medical Insurance, Life Protection, Income Protection and Travel Insurance



Digital and Mobile

Our digital and mobile app can be embedded into your consumer offering, delivering health innovation and value to your customers. We are working with some of the world's biggest platforms and providers to put Pure Medical in the hands of their patients.

We Believe the £269b¹ UK Healthcare Sector has Been Unable to Balance the Needs of Accessibility, Quality and Affordability



How Do We Monetize It?



Description

Revenue Model Illustrative Revenue per healthcare treatment 1 2 Illustrative Gross Margin by Cohort ²

Projection Based on Management Forecasts ³

Software Licensing

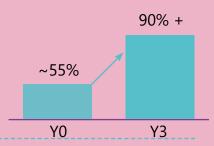
Clinical Services



Digital suite of health monitoring products
Care navigation and non-clinical support available by live chat

Annual licensing fees

Pounds





Combines Pure Medical's digital health suite and virtual care platform to manage the totality of a patient's healthcare Takes full responsibility for both primary, secondary and tertiary care.

Fee for Service with pay per month or pay per service options.

PMPM Pay per service Ten of Pounds



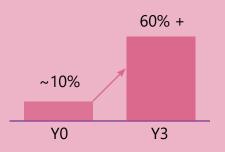


Treatments

On screen consultations with a clinical professional

Preventable and proactive care management

PMPM Pay per service Thousands of Pounds

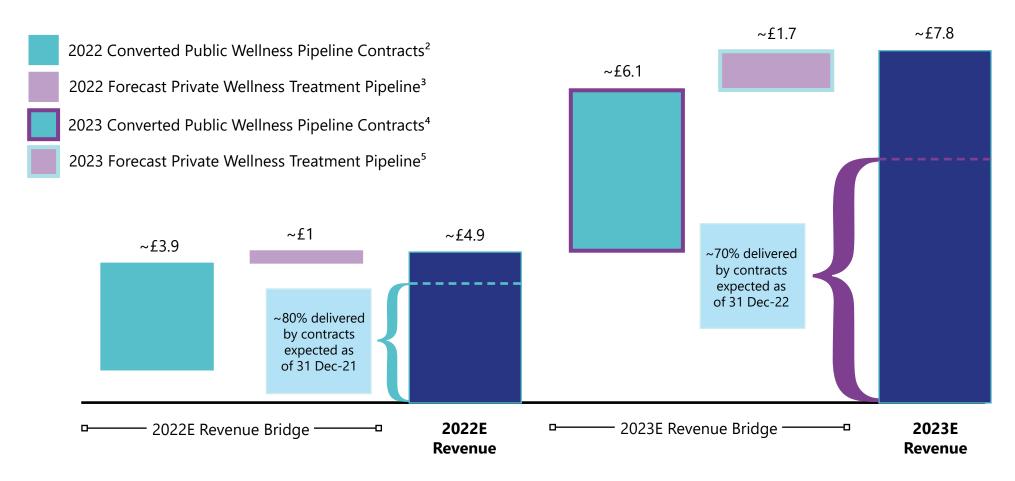


Notes: 1) Management estimates based on agreed contracts. 2) Indicative proportions shown, as details are partner specific. 3) Based on analysis vs FFS competitors. Margin from active contracts.

Path to 2022E and 2023E Projected Revenue Based on Achievable and Visible Contract Pipeline of ~£120M¹ with Upside Potential



Projected Revenue (£M)



Source: Management estimates. Management reporting. Notes:

¹⁾ Based on management estimates and a pipeline of contracts under discussion as of November 1, 2021.

²⁾ Reflects revenue impact of new business from converted pipeline contracts in 2022. Cohorts based on an illustrative set of contracts signed at varying points in time in 2021 with impact of annualization recognized in 2022.

³⁾ Reflects revenue impact of new business from converted pipeline contracts in 2022. Cohorts based on an illustrative set of contracts signed at varying points in time in 2021 with impact of annualization recognized in 2022.

⁴⁾ Reflects revenue impact of new business from converted pipeline contracts in 2023. Cohorts based on an illustrative set of contracts signed at varying points in time in 2022.

⁵⁾ Reflects revenue impact of new business from converted pipeline contracts in 2023. Cohorts based on an illustrative set of contracts signed at varying points in time in 2022.

Understanding Pure Medical's Pipeline



Total Pipeline

£120M ARR

~50 Contracts

~ £4M Avg. ARR of Patient Contracts⁷

Source: Management estimates and a pipeline of contracts under discussion as of November 1, 2021. Management reporting. Notes:

¹⁾ Assumes i) contracts begin recognizing revenue in Q4 2022, and ii) deliver ARR of ~£8M based on the average Licensing contract in the pipeline.

²⁾ Assumes i) contracts begin recognizing revenue in Q2 2023, and ii) deliver ARR of ~£8M based on the average Licensing contract in the pipeline.

³⁾ Reflects revenue impact of new business from converted pipeline contracts in 2022. Cohorts based on an illustrative set of contracts signed at varying points in time in 2021 with impact of annualization recognized in 2022.

⁴⁾ Reflects revenue impact of new business from converted pipeline contracts in 2023. Cohorts based on an illustrative set of contracts signed at varying points in time in 2022.

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⁶⁾ Reflects revenue impact of new business from converted pipeline contracts in 2023. Cohorts based on an illustrative set of contracts signed at varying points in time in 2022.

⁷⁾ ARR (Annual Run Rate Revenue) at the end of a given month is calculated at a point in time by multiplying that month's expected revenue by 12.

Expect Pure Medical's Margins to Expand as it Gains Operational Leverage



By Providing Wellness-First End to End Care

Pure Medical's highly accessible, wellness-first service will allow it to:



Move patients beyond medication



Avoid expensive downstream costs of chronic conditions by solving healthcare issues earlier

Reduce Expensive Delivery Costs

Leverage technology and automation to significantly reduce the cost of primary care:



Increase in efficiency by automating admin and other lower value tasks



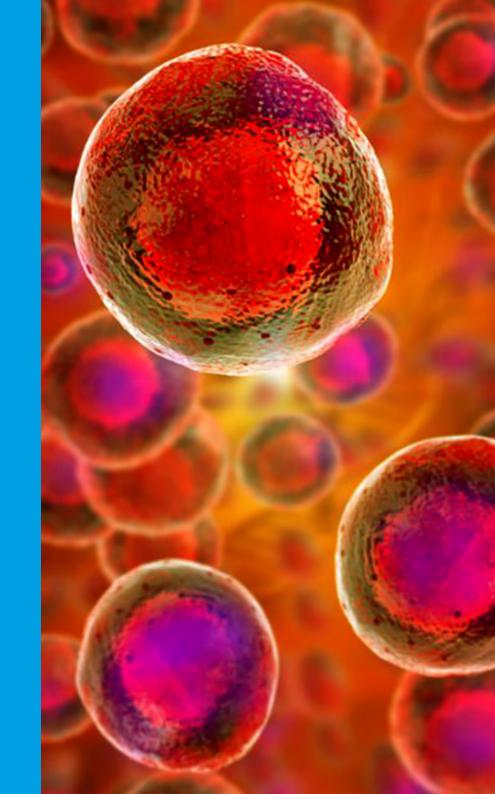
Use digital triage to increase the proportion of interactions served by lower cost healthcare professionals



Reduce costs associated with physical services by solving issues via digital consultations

We Expect Pure Medical will Grow Rapidly

How Will We Grow?



Pure Medical has Multiple Value-Accretive Growth Levers

Note: M&A not included in base business financial forecasts



Potential Addressable Market for Target Indications ¹

Potential to expand covered population by expanding target indication

Expanding Pure Medical's Geographic Coverage with Existing Customers ²

Strong Contract Pipeline

Strong track record of winning new contracts

Over £120M of additional aggregated ARR possible in the pipeline through existing customers and new business

Targeted Acquisitions & Strategic Investments

Opportunity to consolidate brick & mortar, integrated care providers in the UK Acquiring new partners to augment Pure Medical's end-to-end proposition

based on managements best estimates.



Capital Raising Details

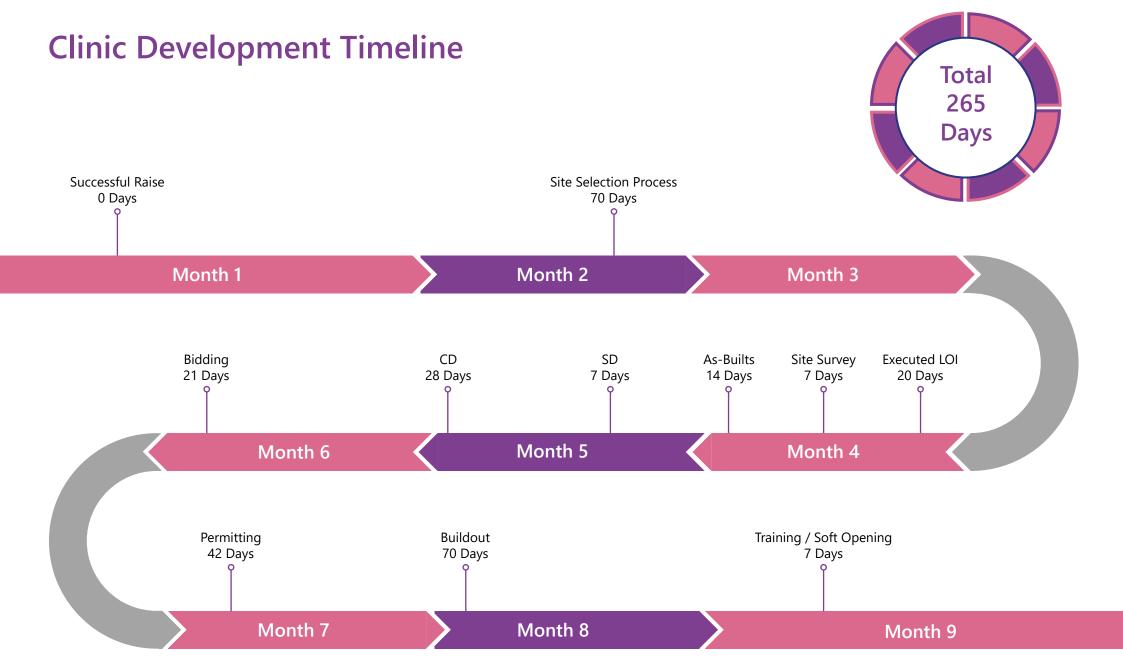
Capital raising overview

PURE

Pure Medical is aiming to raise £2.5M via a Placement and Entitlement Offer ¹

• Placement to raise ~ £2.5M through the issue of 99,404 New B Shares (**Placement**) The Placement and Entitlement Offer are not underwritten Offer Structure • Placement offer price of £25.15 per New Share, with a minimum subscription of two shares. Offer Pricing • Entitlement Offer at the same offer price as the Placement • Record date of November 1 2021 **Entitlement** • Placement shares are not eligible to participate in the Entitlement Offer • Eligible shareholders may apply for New Shares in excess of their entitlement under a shortfall facility Offer Ranking • New B Shares under the Placement and Entitlement Offer will rank pari passu with existing B shares Use of Acquisition of medical machinery funds • Development of clinical site • Other: Additional headcount, general working capital, corporate costs etc.

1) The above information constitutes a financial promotion relating to a public offer for subscription (the "Offer") of up to 1,988,071 B ordinary shares of £0.001 each in the capital of Pure Medical Group Ltd ("Pure Medical") and is issued by Pure Medical and approved for the purposes of section 21 of the Financial Services and Markets Act 2000. The Offer is constituted in a prospectus published by Pure Medical on 1st November 2021 (the "Prospectus") which can be found at pure-medical.co.uk/equity-for-health/prospectus. Please note that applications to subscribe for shares in Pure Medical may only be made, and will only be accepted, subject to the terms and conditions of the Prospectus. Investors should not subscribe for shares in Pure Medical as referred to herein except on the basis of the information contained in the Prospectus.





Thank You

If you have any questions or require any further information, please email our founder Gary McCauley investors@pure-medical.co.uk

Pure Restore Health

